

FIRM PROFILE



Introduction & Practice Areas

I & S Associates is a corporate-commercial Indian law firm established in July 2006, with an office in Mumbai. Although we are a young, ambitious and growing firm, both our founding partners are vastly experienced and have advised Indian and international clients on several domestic and cross border transactions. By understanding our clients' key issues, requirements and businesses, we provide innovative, practical and personalised advice and services.

Our Practice areas are listed below:

Mergers Acquisitions & Joint Ventures	Labour & Employment
Foreign Exchange Laws, Regulations & Restructuring	Equipment Procurement Construction & Turnkey Contracts
Private Equity & Venture Capital	Information Technology
Investment Funds	Debt Financing
Media & Entertainment Laws	Real Estate & Real Estate Funds
Hotel Management & Franchise	Financial Services
Mining	General Corporate

Why I & S

Partner Involvement and Client Servicing

Quality of service is of the utmost importance to us and that is driven primarily by hands on participation and complete involvement by the partners. To assure our clients the highest quality of service, the partners are fully involved in all steps of a matter from, constituting the team and drafting the necessary advice or documentation, up to, negotiating and finalising the advice or transaction. However, the level of partner involvement can be varied, bearing in mind the clients' requirement. This is the primary attribute that distinguishes us from other firms.

We are acutely aware of clients requiring personalized services of quality and we cater to such needs by emphasizing on promptness of communication and delivery, and client access to partners at all times. We build strong relationships with in-house legal teams, working alongside them to provide reliable expert advice. We also follow conflict checks that help us identify conflicts at an early stage of any transaction.

Value Add

In addition to delivering excellence while working on transactions, we are committed to delivering further value by sending timely updates on legal and regulatory changes. We also offer our clients analysis on important judgements and other key legal developments that are likely to impact their existing and future transactions.

Team Competence

Our associates have regular training sessions including periodical updates on key areas of law that are relevant to our practice. The training sessions are also attended by the partners. Our associates are also trained to take a commercial perspective of the issues and provide our clients with a solution-oriented approach. The energy and exuberance of our young team coupled with our training methods, ensures that all our lawyers achieve the highest level of competence and remain updated at all times with the constantly evolving Indian laws.



11, Jorawar Bhavan, South Wing, 3rd Floor, M. K. Marg, New Marine Lines, Mumbai 400 020 Tel: 022 - 2206 3433 / 2206 4342 / 2206 4343, Fax: 022 - 2209 4343

